

FASTWIN Admin Tool Attribute Group Association Update - Microsoft Internet Explorer

18://www.fastwin.com/

Group	Attribute	Attribute Order
17:Deal Notes:Situation and Business Climate	7:TEXTAREA:NOTES	1.0
18:Deal Notes:Other Deal Notes	7:TEXTAREA:NOTES	2.0
11:Channel Conflict:Are there Multiple resellers bidding?	18:TEXT:40:Division	1.0
11:Channel Conflict:Are there Multiple resellers bidding?	20:TEXT:40:Location	2.0
11:Channel Conflict:Are there Multiple resellers bidding?	21:TEXT:40:Name	3.0
11:Channel Conflict:Are there Multiple resellers bidding?	50:TEXT:40:Negative	4.0
11:Channel Conflict:Are there Multiple resellers bidding?	50:TEXT:40:Positive	5.0
11:Channel Conflict:Are there Multiple resellers bidding?	28:TEXT:40:Product	6.0
12:Channel Conflict:Is distributor earning their margin?	44:TEXT:40:Proposed solution before expiration	1.0
12:Channel Conflict:Is distributor earning their margin?	8:TEXT:40:SHORT NOTES	2.0
12:Channel Conflict:Is distributor earning their margin?	18:TEXT:40:Service Provided	3.0
12:Channel Conflict:Is distributor earning their margin?	22:TEXT:40:Title	4.0
12:Channel Conflict:Is distributor earning their margin?	7:TEXT:2:SEA:NOTES	5.0
13:Channel Conflict:Is reseller earning their margin?	3:RADIO:Yes	1.0
13:Channel Conflict:Is reseller earning their margin?	4:RADIO:No	2.0
13:Channel Conflict:Is reseller earning their margin?	12:TEXT:40:Service Provided	3.0
14:Channel Conflict:Is their on HP EU SR involved?	3:RADIO:Yes	1.0
14:Channel Conflict:Is their on HP EU SR involved?	4:RADIO:No	2.0
15:Channel Conflict:Who is driving the sales process?	15:RADIO:Distributor	1.0
15:Channel Conflict:Who is driving the sales process?	15:RADIO:Reseller	2.0
15:Channel Conflict:Who is driving the sales process?	17:RADIO:Part VAR	3.0

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Exhibit F